

### **DALLAS-FORT WORTH**

# OFFICE MARKET REPORT 4th QUARTER 2023







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### **Economic Conditions**

#### **Population and Employment**

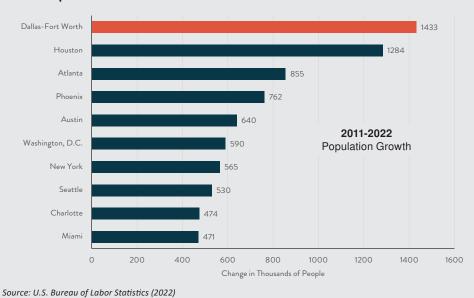
In the face of changing dynamics in employment, population, and real estate, Dallas-Fort Worth (DFW) continues to demonstrate economic resilience. In 2023, the DFW region gained 8 headquarters relocations and has attracted nearly 50% of relocations to Texas since 2015. While the nation continues to face economic headwinds, DFW consistently leads in population and job growth and is expected to grow by 150,000 people per year to a population of 11.3 million by 2045.





#### Dallas-Fort Worth Population Growth 2011-2022

2022 Population: 7.9 million



#### 2011-2022

1.4 million people (22.0% cumulative)



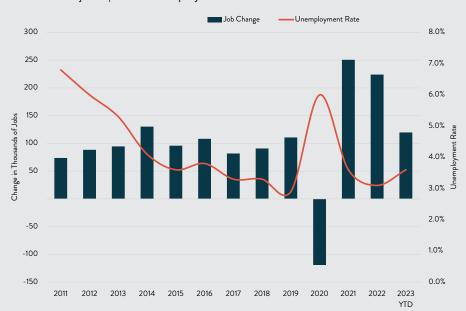
2021-2022

170,396 people (2.2% annualized)

Dallas-Fort Worth sits as the 4th largest Metroplex in the country with a population of 7.9 million people and growing. According to the U.S. Bureau of Labor Statistics, DFW's population grew by 2.2% in the twelve months that ended in July 2022, a consistent growth pattern since 2011. As of January 2023, the Texas Demographic Center estimated 8.1 million inhabitants in DFW. From 2022 to 2023, DFW grew by 423,141 individuals which comprised 36% of all Texas' population growth.

#### Dallas-Fort Worth Net Job Growth and Unemployment Rate

4.3 million jobs | 3.6% unemployment rate



Source: U.S. Bureau of Labor Statistics
\*Worker Adjustment and Retraining Notification



#### 12-Month Job Gains

132,400 jobs (3.2% growth)

Although layoffs are on the rise as companies try to improve balance sheets, job growth is still increasing in DFW. The Metroplex recorded 27,200 jobs added in October alone while Texas as a whole lost 1,300 jobs in the same month – the first decrease in employment since February 2021. While unemployment sits at a historically low rate of 3.6%, WARN\* filings could predict an uptick in unemployment in the months to follow, specifically in interest-rate sensitive sectors.





### **Dallas-Fort Worth Accolades**

#4 LARGEST Dallas-Fort Worth is the nation's 4th-largest metro area. Its central location provides convenient access to all major markets in the U.S. and NAFTA. The region functions as a logistics and distribution hub, giving businesses an edge by putting key markets within easy reach of air, truck, and rail cargo shipping.



72% of DFW higher ed graduates stay and work in the region; the sixth highest retention rate in the U.S.

**24** 

### FORTUNE 500 HEADQUARTERS

As of 2023 Dallas-Fort Worth has 24 Fortune 500 company headquarters and 49 headquarters among the Fortune 1000.

#1

#### IN THE COUNTRY FOR

3-Year job growth (354,000 jobs) & job recovery beyond pre-pandemic high (4,234,600 jobs).

### 2023 HQ RELOCATION ANNOUNCEMENTS











FISHER INVESTMENTS®





### LIVING & DOING BUSINESS

Dallas-Fort Worth is one of the top regions in the nation for business thanks to low cost of living, a businessfriendly environment, a strong base of well-educated and skilled employees, and robust access to both U.S. and international markets through its transportation network.

## DFW's Global Center

2nd Busiest airport in the world

Dallas -Fort Worth International Airport is an economic engine for the region, generating \$37 billion in economic impact, supporting 228,000 full-time jobs and \$12.5 billion in payroll.

The DFW International Airport is the highest-capacity commercial airport in the world and one of the two international gateway airports in Texas. DFW's location means time savings when it comes to travel. All major U.S. cities are less than four hours away.

**አለ**አ 200K Daily Passengers **赤赤赤 9.8M** Intl. Passengers



### Office Market Conditions

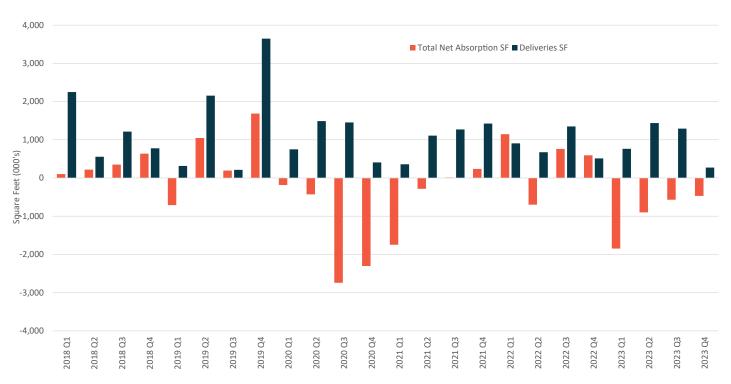
#### **Supply and Demand**

Of the total net absorption of negative 450,171 SF for Q4 2023, buildings built before 2015 contributed negative 791,763 SF of absorption while those built since 2015 contributed positive 341,592 SF, reflecting a consistent trend of flight-to-quality as employers seek high-quality amenities to retain and attract talent. Harwood's latest delivery, Harwood No. 14, achieved the highest positive net absorption by property, with O'Melveny & Meyers and S2 Capital collectively occupying 105,000 SF in the building. While Far North Dallas led the market in move-outs last quarter, the submarket experienced a notable increase in move-ins for Q4, recording positive net absorption of 162,135 SF attributed to occupancies in the recently delivered 6275 W Plano Pkwy (IBP) and The Star Phase IV.

Both year-to-date and fourth quarter negative absorption was led by the corporate campus-heavy Las Colinas submarket where 51 big blocks of space (over 50,000 SF) are currently on the market. McKesson was the greatest contributor in the fourth quarter, adding over 270,000 SF to the market as they're vacating one building at The Apex at Las Colinas Crossing and consolidating into another.

While sublease availability remains high at 10.1 million SF, the DFW construction supply also continues to grow, resulting in continued elevated vacancy rates and further challenges to older, vintage assets. Of the 3.5 million SF that delivered in the fourth quarter, 52.5% is currently leased, and only 13% of planned 2024 deliveries are pre-leased.

#### **Net Absorption & Deliveries**



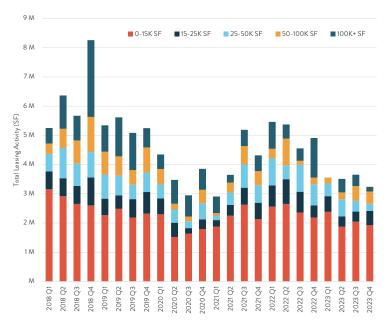


#### **Class Net Absorption**



For the third consecutive quarter, all classes recorded negative net absorption, resulting in a total of negative 450,171 SF for the quarter. Class B properties played a significant role, contributing 62.1% to the overall negative net absorption. Notable move-outs in this class occurred in the Mid-Cities and LBJ Freeway submarkets where Santander added a 200,000 SF call center sublease to the market and Tuesday Morning vacated their headquarters following bankruptcy, respectively.

#### **Leasing Activity**



While the office-using sector has seen consistent job gains, leasing activity continues to lag. In Q4 2023, Dallas-Fort Worth experienced a decrease in leasing activity by 415,273 SF quarter-over-quarter, down 32.0% compared to this time last year due to continued economic headwinds and the rightsizing of organizations. Sublease availability sits at 10.1 million SF, dropping by 4.0% quarter-over-quarter partially due to notable leases such as Liquid Agents Healthcare subleasing Splunk's 84,000 SF space in Gateway at Legacy.

#### **Q4 2023 NOTABLE LEASES**

Deal Size	Туре	Building	Submarket
100,000	New	Knox Street	Uptown/Turtle Creek
98,108	New	Midway Atriums III	Far North Dallas
83,774	Sublease	Gateway at Legacy	Far North Dallas
59,348	New	One Lincoln Centre	LBJ Freeway
58,662	Renewal	The Union	Uptown/Turtle Creek
56,703	Sublease	Frisco Station Offices One	Far North Dallas
53,750	Sublease	9001 Cypress Waters	Las Colinas
33,206	New	Victory Commons One	Uptown/Turtle Creek
32,180	Renewal	Three Lincoln Centre	LBJ Freeway
30,342	New	3100 Olympus	Las Colinas
	100,000 98,108 83,774 59,348 58,662 56,703 53,750 33,206 32,180	100,000 New 98,108 New 83,774 Sublease 59,348 New 58,662 Renewal 56,703 Sublease 53,750 Sublease 33,206 New 32,180 Renewal	100,000 New Knox Street  98,108 New Midway Atriums III  83,774 Sublease Gateway at Legacy 59,348 New One Lincoln Centre  58,662 Renewal The Union  56,703 Sublease Frisco Station Offices One 53,750 Sublease 9001 Cypress Waters  33,206 New Victory Commons One  32,180 Renewal Three Lincoln Centre



Office occupancy in the Metroplex has experienced a 0.7 percentage point decline during 2023, reaching 78.7%. Further reduction is expected as new office deliveries enter the market and layoff notices take effect.

The Dallas Central Business District (CBD) submarket maintains the highest vacancy rate in the Dallas-Fort Worth area, standing at 26.6% for 2023. This vacancy is largely attributed to the high concentration of pre-1990s built supply, constituting 93.4% of its overall inventory. While conversions from office to multifamily spaces may help alleviate some of the vacancy concerns, companies relocating to new construction in the adjacent Uptown/Turtle Creek submarket show no signs of slowing down.

Notably, both Bank of America and Goldman Sachs are anticipated to relocate to their currently under construction offices in the nearby Uptown/Turtle Creek submarket, positioned just half a mile apart, with Bank of America downsizing by 52.4% in the process. According to a recent Bisnow article, Santander could be planning to downsize by 37.5% in Santander Tower where it has served as the anchor tenant for nearly a decade.

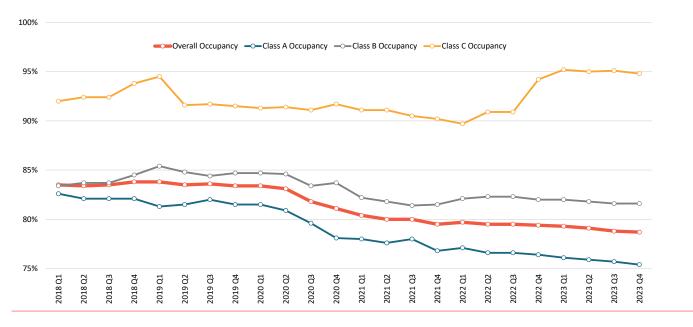
#### **Occupancy Trends**





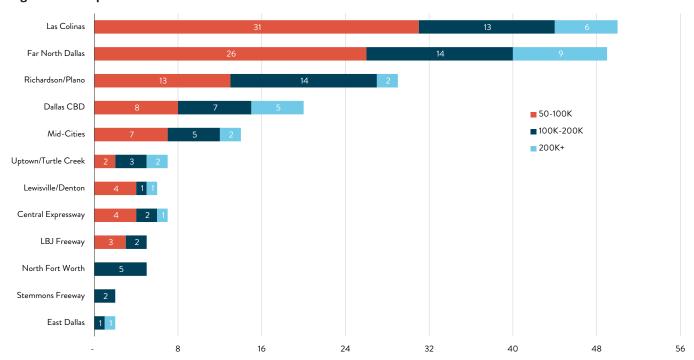
As mid-sized spec construction gains popularity over build-to-suits, the market will likely add vacant space in the coming quarters.

#### **Class Occupancy**



Aside from large, second-generation spaces needing to be backfilled, recent deliveries and a high supply of 1980's vintage assets contribute to the big blocks of space in the market. Many of the tenants in large campuses and older, unrenovated assets recently vacated for consolidations, build-to-suit projects, or in preparation for office to multifamily conversions. By the end of 2023, there were 197 big blocks of direct and sublease space over 50,000 square feet, decreasing by 7.5% since 2022.

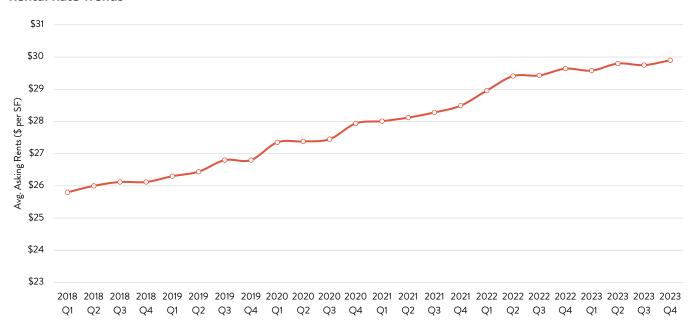
#### **Big Blocks of Space**



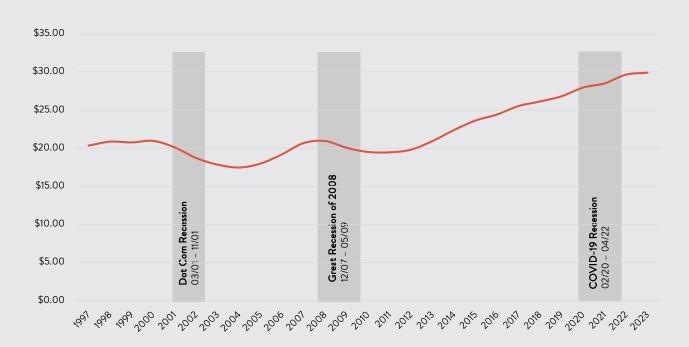
### **Rental Rate Trends**

Average asking rates have held steady at \$29.90 (Full-Service Gross) with only a slight year-over-year increase of \$0.26. With lower leasing volumes and projects in the construction pipeline, rent growth is expected to further compress in the coming quarters.

#### **Rental Rate Trends**



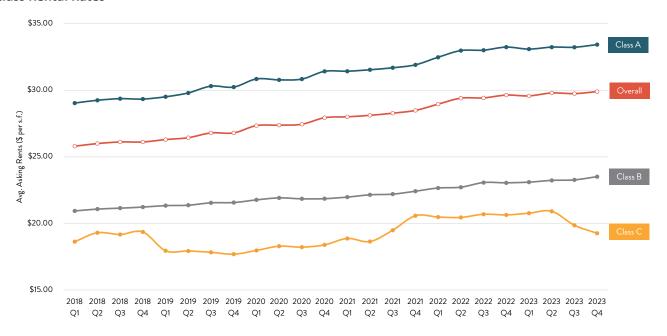
#### **Historical Rents**



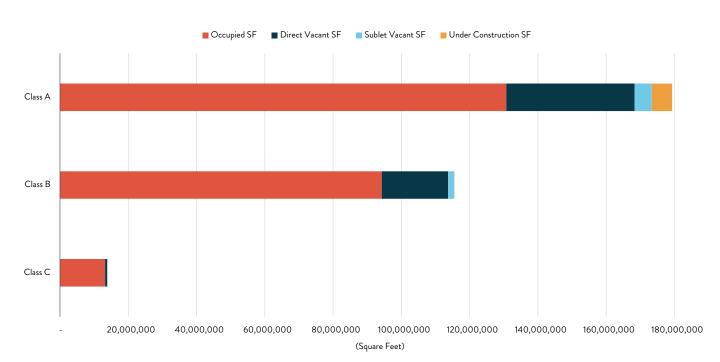


Overall asking rates, which are blended for all property classes, can be broken down as a year-over-year Class A rate increase of \$0.19 Class B rate increase of \$0.46, and Class C rate decrease of \$1.38.

#### **Class Rental Rates**



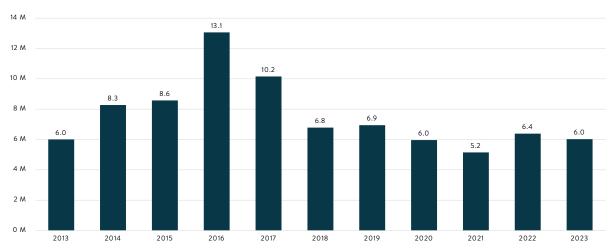
#### **Key Stats By Property Class (SF)**

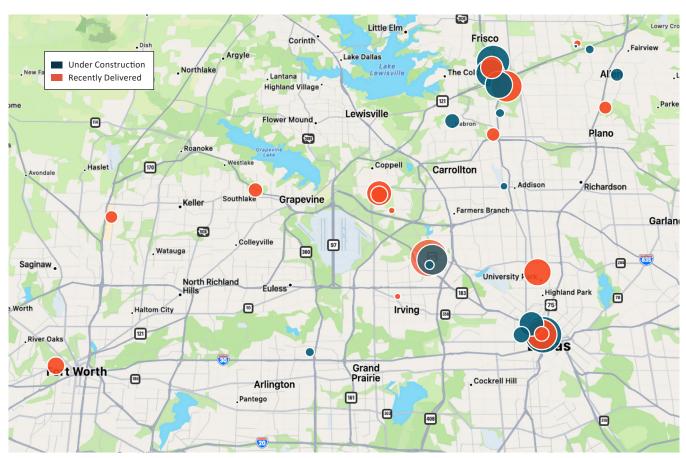


### **DFW Construction Pipeline**

Dallas-Fort Worth ended the year with over 6 million SF of office under construction. In Q4 2023 alone, 1.3 million SF broke ground across three pre-leased buildings: Bank of America Tower at Parkside with Bank of America leasing 47.6%, Goldman Sachs' 702,000 SF build-to-suit, and the Knox Street mixed-use development, anchored by ISN Software in the top four floors. Deliveries this quarter include Uptown's Maple Terrace, leased to 14.1% and Hillwood Commons II in Alliance, currently sitting at 0% occupied.

#### **Under Construction (SF)**

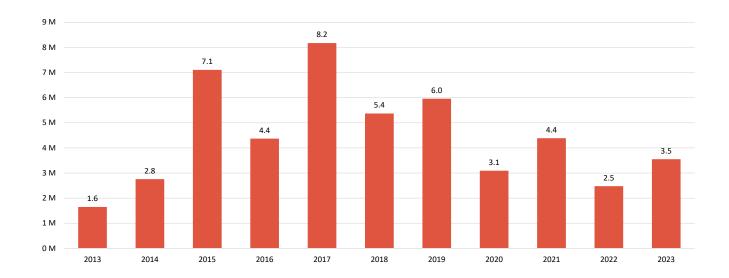






### Recent Deliveries (SF)

2023 Year-to-Date





GRANITE PARK SIX
Far North Dallas
422,109 RBA; 13.4% Leased
352,258 Max Contig. SF
\$41.00-\$42.00 NNN
Granite Properties



THE STAR IV
Far North Dallas
299,970 RBA; 91.3% Leased
11,678 Max Contig. SF
\$42.00 NNN
Blue Star Land



6275 W PLANO PKWY - IBP
Far North Dallas
238,652 RBA; 27.4% Leased
166,377 Max Contig. SF
\$33.00 NNN
Billingsley Company



ASSEMBLY PARK Richardson/Plano 179,766 RBA; 0% Leased 179,766 Max Contig. SF Withheld Rent Triten



3300 OLYMPUS
Las Colinas
300,000 RBA; 19.7% Leased
200,000 Max Contig. SF
\$35.50 NNN
Billingsley Company



CHRISTUS HEALTH

Las Colinas
456,000 RBA; 100% Leased

Build-to-Suit

CHRISTUS Health



9000 CYPRESS WATERS Las Colinas 176,000 RBA; 100% Leased Build-to-Suit (At Home) Billingsley Company



SOUTHLAKE
Westlake/Grapevine
143,524 RBA; 33.0% Leased
66,823 Max Contig. SF
\$41.00 - \$42.00 NNN
Granite Properties



8111 DOUGLAS
Preston Center
235,106 RBA; 81.8% Leased
27,619 Max Contig. SF
\$60.00 NNN
Lincoln Property Co.



HARWOOD NO. 14 Uptown/Turtle Creek 359,914 RBA; 78.0% Leased 50,110 Max Contig. SF Withheld Rent Harwood International



THE CRESCENT FORT WORTH Southwest Fort Worth 210,000 RBA; 100% Leased Withheld Rent Crescent Real Estate



Alliance
135,000 RBA; 0% Leased
135,000 Max Contig. SF
Withheld Rent
Hillwood Development



MAPLE TERRACE
Uptown/Turtle Creek
136,883 RBA; 14.1% Leased
117,625 Max Contig. SF
Withheld Rent
Hines

### **Spec Under Construction**



121 COMMERCE - TERRA

Far North Dallas 104,946 RBA 13,764 Max Contig. SF \$34.00 NNN Primera Companies



121 COMMERCE - AQUA

Far North Dallas 100,000 RBA 14,316 Max Contig. SF \$34.00 NNN Primera Companies



**PARKWOOD PHASE II** 

Far North Dallas 119,445 RBA 88,920 Max Contig. SF \$40.00 NNN Cawley Partners



**SOUTHSTONE YARDS** 

Far North Dallas 241,452 RBA 241,452 Max Contig. SF \$44.00 NNN Crow Holdings



THE TOWER AT HALL PARK

Far North Dallas 386,946 RBA 386,946 Max Contig. SF Withheld Rents Hall Group



**CROWN CENTRE II** 

Lewisville 147,000 RBA 147,000 Max Contig. SF Withheld Rents Bright Realty LLC



**FARMWORKS ONE** 

Allen/McKinney 102,000 RBA; 100% Leased 99,381 Max Contig. SF \$34.00 NNN Johnson & Payne



THIRTEEN THIRTY THREE

Stemmons Freeway 125,788 RBA 122,740 Max Contig. SF \$50.00-\$52.00 NNN QIP



RIVER EDGE

Stemmons Freeway 146,955 RBA 146,955 Max Contig. SF \$46.00-\$48.00 NNN QIP



THE QUAD

Uptown/Turtle Creek 345,425 RBA 231,043 Max Contig. SF Withheld Rents Stream Realty Partners



OLD PARKLAND EAST CAMPUS

Uptown/Turtle Creek 289,000 RBA 173,574 Max Contig. SF Withheld Rents Crow Holdings



### **Under Construction with Leases**



RYAN TOWER
Far North Dallas
409,182 RBA
205,004 Max Contig. SF
Withheld Rents I Preleased Ryan, LLC
Ryan Companies



TIAA
Far North Dallas
500,000 RBA
Build-to-Suit
Blue Star Innovation Partners



STATE BANK OF TEXAS

Las Colinas

56,269 RBA

Build-to-Suit

KDC Real Estate



WELLS FARGO CAMPUS I & II

Las Colinas

800,000 RBA

Build-to-Suit

Wells Fargo & Company



23SPRINGS
Uptown/Turtle Creek
626,215 RBA | Pre-leased w/ Bank Ozk
516,187 Max Contig. SF
\$62.00-\$68.00 NNN
Granite Properties



BOA TOWER AT PARKSIDE
Uptown/Turtle Creek
500,000 RBA I Preleased BOA
202,538 Max Contig. SF
\$65.00 NNN
PacElm Properties



GOLDMAN SACHS
Uptown/Turtle Creek
702,000 RBA
Build-to-Suit
Hunt Consolidated



KNOX STREET MIXED-USE
Uptown/Turtle Creek
150,000 RBA
Preleased w/ ISN Software
MSD, TCC, The Retail Connection, and
Highland Park Village Associates

#### **Near-Term Proposed Construction**



FOURTEEN555 - PHASE II
Far North Dallas
239,909 RBA
239,909 Max Contig. SF
Withheld Rents
Cawley Partners



15555 N DALLAS PKWY
Far North Dallas
504,000 RBA
338,688 Max Contig. SF
\$38.00-\$40.00 NNN
VanTrust Real Estate



OFFICE AT THE GATE - PHASE I
Far North Dallas
315,000 RBA
278,000 Max Contig. SF
Withheld Rents
Preferred Real Estate Investments



THE VAN ZANDT
Southwest Fort Worth
114,420 RBA
107,688 Max Contig. SF
Withheld Rents
Goldenrod Capital Partners



THE IVY
North Central Expressway
269,472 RBA
191,050 Max Contig. SF
\$65.00 NNN
PacElm Properties



KERA/KAIZEN Uptown/Turtle Creek 400,000 RBA 25,000 Max Contig. SF Withheld Rents Kaizen



HARWOOD NO. 15 Uptown/Turtle Creek 340,000 RBA 26,856 Max Contig. SF Withheld Rents Harwood International



FIELD STREET TOWER

Dallas CBD

529,038 RBA

529,038 Max Contig. SF

Withheld Rents

Hillwood Development



FIELD STREET DISTRICT I
Dallas CBD
500,000 RBA
500,000 Max Contig. SF
Withheld Rents
Woods Capital



ONE NEWPARK
Dallas CBD
500,000 RBA
Hoque Global

### **Capital Markets**

Transaction volume has fallen sharply in 2023. Year-to-date sales are off 56% from a year ago. Market pricing will naturally be corrected as needs-based sellers establish new market-clearing value ranges. And while a higher number of distressed sales are expected in 2024, the broader price adjustment is likely to occur gradually.

The era of ultra-low interest rates is likely over but that is not cause for alarm. 10-year Treasury yields in the 4-5% range are not high by historical standards. Markets need clarity on where rates are headed to make informed underwriting decisions. Capital markets are expected to gain steam in 2024 and into 2025 as investors and lenders benefit from an increasingly more stable foundation upon which to underwrite.

Real estate values for most property types are unlikely to fully stabilize until mid-2024. Office cap rates rose by at least 200 bps in 2023. This implies a 20–30% decline in value. We think cap rates will expand by another 25 to 50 bps in 2024, with a corresponding 5% to 15% decrease in values.

#### **REIT PERFORMANCE YTD THROUGH 11/30/2023** PROPERTY TYPE AVG. RETURN **NUMBER OF REITs** Infastructure -28.46% 6 3 Land -16.01% 20 Office -14.11% Malls -13.86% 4 Multifamily 13 -7.78% Diversified -6.32% 14 Triple Net -5.16% 18 Casino -5.00% 2 16 Hotel -4.55% Advertising -3.83% 2 3 Manufactured Housing -0.97% Timber 3.13% 3 **Shopping Center** 3.35% 19 Self-Storage 3.63% 6 Industrial 4.57% 11 Health Care 18.80% 15 Single Family Housing 19.41% 2 Data Center 3 34.28% -2.27% 160 **REIT Average**

Source: S&P Global Market Intelligence LLC

#### Notable 4Q 2023 Transactions

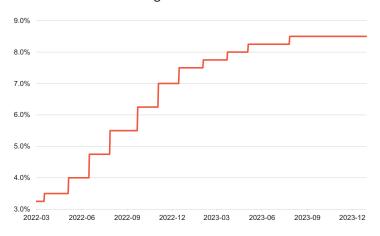
- Plaza of the Americas (1.2M SF) Shelbourne Group
- One Legacy Circle (225K SF) Private International Investor
- State Farm City Line (2.2M SF) 3Edgewood (Sarver Family)

### 10-Year Treasury Bond Rate



#### **Bank Prime Loan Rate Changes:**

Historical Dates of Changes and Rates



Source: Board of Governors of the Federal Reserve System (US)



### **Submarkets**

	INVENTORY		VACANCY		NET ABSORPTION SF		COMPLETIONS		UNDER CONSTRUCTION	ASKING RENT
SUBMARKET	# OF BLDGS	TOTAL SF	TOTAL SF	RATE	CURRENT QTR	YTD	CURRENT QTR	YTD	AT END OF CURRENT QTR	WTD. AVG. (FS/G)
CENTRAL EXPRESSWAY	87	11,872,146	2,638,201	22.20%	-54,362	-154,049	0	0	0	\$35.20
DALLAS CBD	89	32,292,614	8,598,020	26.60%	-60,915	-379,009	0	0	0	\$29.62
EAST DALLAS	119	6,066,555	1,113,448	18.40%	16,876	-170,233	0	0	0	\$32.67
FAR NORTH DALLAS	410	61,831,859	15,107,237	24.40%	162,135	-413,547	0	964,079	1,901,962	\$34.10
FORT WORTH CBD	61	10,404,276	1,216,190	11.70%	85,583	182,791	0	0	0	\$29.89
LAS COLINAS	297	42,392,539	10,698,482	25.20%	-477,163	-1,235,536	0	962,000	856,269	\$27.83
LBJ FREEWAY	131	19,988,524	4,881,259	24.40%	-73,590	-29,997	0	0	0	\$25.38
LEWISVILLE/ DENTON	114	5,556,559	965,078	17.40%	59,320	-210,306	0	0	147,000	\$24.81
MID-CITIES	318	25,306,038	3,863,164	15.30%	-203,706	-575,935	0	165,274	61,500	\$25.94
NORTH FORT WORTH	54	4,027,921	494,097	12.30%	4,342	17,710	135,000	135,000	0	\$23.93
NORTHEAST FORT WORTH	49	3,728,222	289,806	7.80%	6,266	-72,925	0	0	0	\$21.22
PRESTON CENTER	52	7,098,299	787,715	11.10%	-4,031	76,118	0	318,632	0	\$44.43
RICHARDSON/ PLANO	311	32,882,762	6,453,694	19.60%	9,984	-425,483	0	277,216	156,003	\$25.32
SOUTH FORT WORTH	171	10,214,380	1,674,743	16.40%	48,008	33,501	0	210,000	15,000	\$26.54
SOUTHWEST DALLAS	59	3,424,908	703,127	20.50%	8,596	-234,816	0	0	0	\$24.48
STEMMONS FREEWAY	97	9,229,642	1,992,736	21.60%	-24,528	-38,556	0	20,000	272,743	\$25.41
UPTOWN /TURTLE CREEK	101	16,468,018	3,083,127	18.70%	47,014	-159,554	136,883	496,797	2,612,766	\$49.37
TOTAL	2,520	302,785,262	64,560,124	21.30%	-450,171	-3,789,826	271,883	3,548,998	6,023,243	\$29.90
CLASS A	677	173,354,765	42,578,306	24.60%	-115,661	-2,033,166	271,883	3,477,248	5,954,240	\$33.43
CLASS B	1,481	115,498,754	21,264,046	18.40%	-279,366	-1,815,218	0	71,750	69,003	\$23.51
CLASS C	362	13,931,743	717,772	5.20%	-55,144	58,558	0	0	0	\$19.26
TOTAL DFW	2,520	302,785,262	64,560,124	21.30%	-450,171	-3,789,826	271,883	3,548,998	6,023,243	\$29.90

For additional information on any of the submarkets shown above, please refer to our Market Snapshot reports.

<sup>\*</sup> Younger Partners' research is based on the CoStar office building database. Inventory includes office buildings containing at least 15,000 rentable square feet; single tenant, multi-tenant, and owner-occupied; class A, B, and C; existing, under construction, or under renovation; and excludes medical office buildings and data centers.



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